

# Select PPO with best pricing where it counts

## Client County Hospital Expenditures 2004, 2005 and 2006 YTD

	Current PPO			"What If" – Custom PPO Contract		
	Allowed Charges	PPO Discount \$	PPO Discount %	Allowed Charges	PPO Discount \$	PPO Discount %
Hospital A	\$693,312	\$51,351	7%	\$693,312	\$103,997	15%
Hospital B	\$144,604	\$14,463	10%	\$144,604	\$43,381	30%
Hospital C	\$335,730	\$167,775	50%	\$335,730	\$120,863	36%
<b>TOTAL</b>	<b>\$1,173,646</b>	<b>\$233,590</b>		<b>\$1,173,646</b>	<b>\$268,241</b>	

\* the Current discount is reported by TPA as \$167k.

**Savings**  
**\$34,651**